

# NET+ Services Intake

## Reviewing a Service for Consideration

### When do we add a new service into the NET+ Cloud Services Portfolio?

1. There is an unmet need in the market for a specific technology
2. There is a challenge with an incumbent vendor where the R&E community can work together either with that vendor or alternative vendors
3. There are at least five Internet2 [member institutions](#) willing to [participate](#) in a Service Evaluation

### Key Characteristics and Requirements for a NET+ Service:

- Scale at least nationally
- Meet unique R&E needs today and into the future
- Delivered over global R&E networks
- Adopt R&E federated identity standards
- Commit to community Accessibility, Privacy, Security and other Compliance needs
- Commit to sales practices and a business model that aligns with community expectations
- Support a common, community contracting terms and conditions (negotiate once, use many times)

## Candidate Services

### Requirements of Service Providers

- Service Provider Sponsor: Executive sponsor within sales or partner management and within product management at the service provider
- Identified Higher Education Sponsor: CIO or another senior executive from a higher education [member institution](#)
- Commitment to:
  - A formal [Service Evaluation](#) with a minimum of five [higher education member institutions](#)
  - Enterprise-wide offerings and best pricing at a community scale
  - Establishing a service advisory board for each service offering
  - [Community business terms](#) (Internet2 NET+ Facilitation and Customer agreements)
  - Support the community's security, privacy, compliance, and accessibility obligations
  - Join Internet2 as an [Industry Member](#) and the InCommon Federation as a [Sponsored Participant](#)
  - Adoption of [InCommon](#) -Shibboleth/SAML2.0 and Connection of services to the R&E Network
  - Completion of the Higher Education Cloud Vendor Assessment Tool ([HECVAT](#))
- Willingness to work with the Internet2 community to customize services to meet the unique needs of education and research

### Intake Process

1. Exploration
  - a. Determine the level of community interest
  - b. Review the level of alignment with Internet2 members current cloud priorities
2. Review Requirements
  - a. Determine the business model
  - b. Review NET+ standards for functionality, technical integrations, security, accessibility, business model and contract terms
  - c. Overview of process and expectations management
  - d. Identify academic member sponsor
3. Complete Intake Form
  - a. Articulate sponsorship from Internet2 members and candidate service leadership
  - b. Product roadmap and vision of higher education
  - c. Overview of anticipated resources and timeline
4. Community Consultation
  - a. Opportunity for review of the intake form and product
  - b. Feedback from NET+ advisory committees and other groups
5. Review and Prioritization
  - a. Review by the NET+ leadership team
  - b. Recommendation to move forward, move to backlog for future consideration or rejection