

Internet2 CINO (IoT) Working Group Community Meeting

14 March 2016

Chairs

Ed Aractingi, Marshall University

Brian Stengel, University of Pittsburgh

Raj Veeramani, U Wisconsin-Madison

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Meeting Objectives

- Presentation from Cisco's Steve Domski: Connected Lighting
- Update on the DARPA RADICS proposal
- Update on the IoT Sandbox
- Introducing the IoT Risk Task Force

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Cisco Digital Ceiling

Smart, Secure, Seamlessly Connected Buildings

Cisco Confidential

Draft, Not for Distribution

The New Digital Business/City/Country



Transform Processes
and Business Models



Empower Workforce
Efficiency & Innovation



Personalize Customer /
Citizen Experience

Journey to Digital Business

**Culture
& Talent**

Top-Down

Connect

Hyper-Distributed
IoT
Everything a Data
Source

Secure

Expanded Attack
Surface
Hacker Economy

Automate

Speed & Agility
New Operating
Model

Analyze

Actionable Data
Broad Visibility
Business Innovation

A Perfect Storm



New Workforce
Experience



Intelligent
Building



Technology
Convergence



Smart Lighting
Disruption



The Internet
of Things

Lighting as a First Step to Creating a Digital Ceiling

Separate Building System Networks

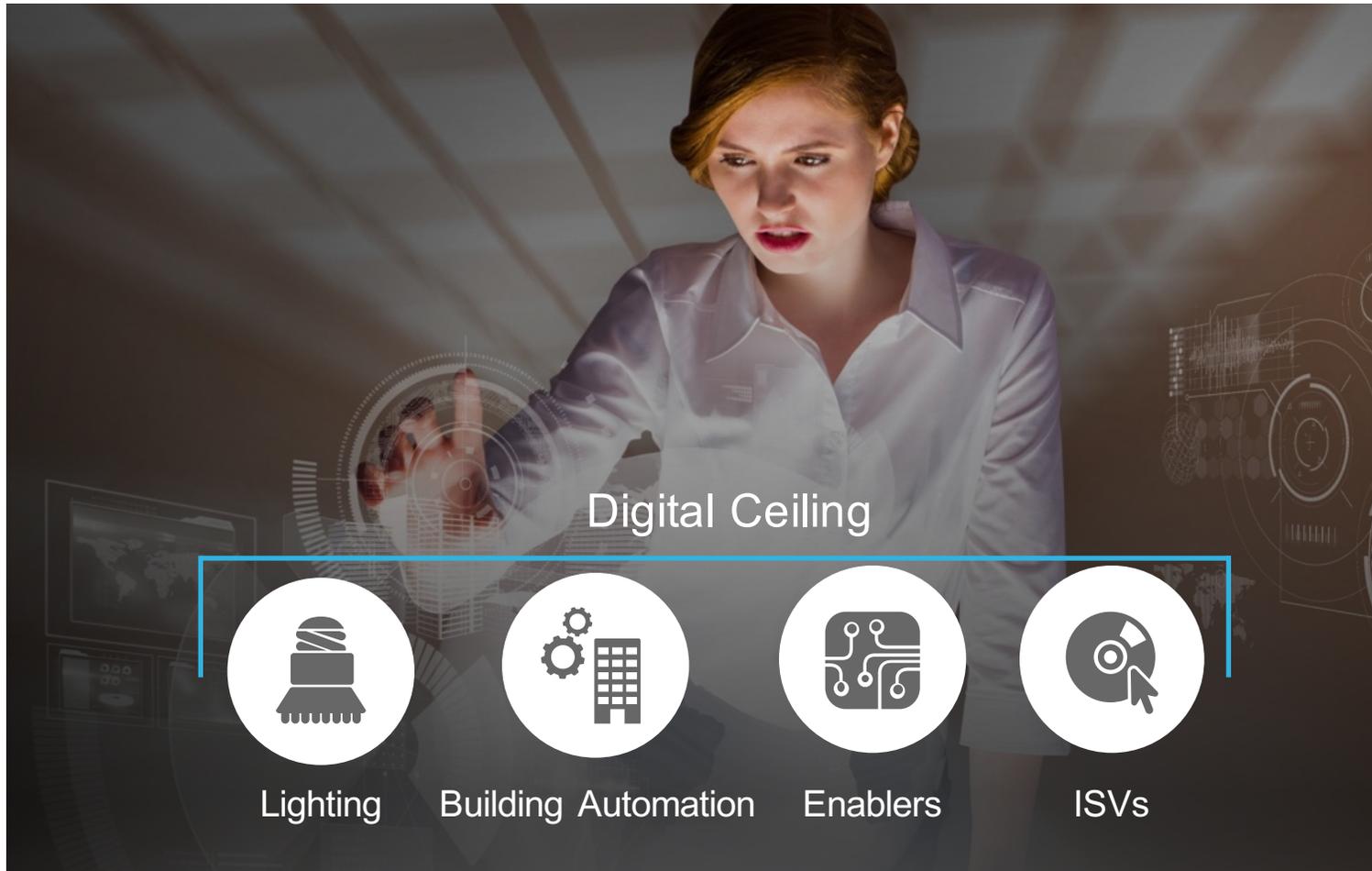


Single Converged IP Network



Light Fixture Becomes a Data Source;
Broken Silos Enables Analytics

Single Converged IP Network for Building and IT Systems



Digital Ceiling



Lighting



Building Automation



Enablers



ISVs



Enables New User Experiences



Lower Total Costs

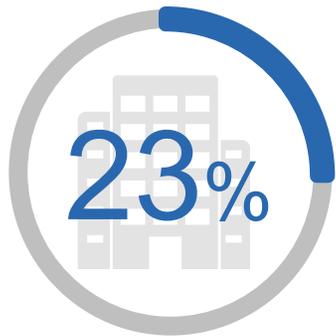


Enable Business Analytics

Cisco Digital Ceiling:

Smart, Secure, Seamlessly Connected Building Systems

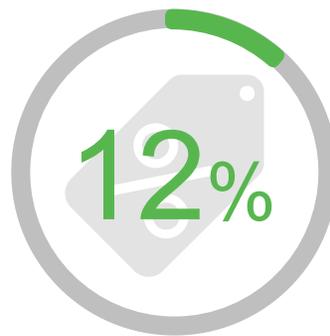
Many Factors at Play



Of All Global
Electricity Use is
Commercial Buildings
(~60% HVAC, 15% lighting)



Of Building
Operational Expense
is Keeping the
Lights On



LED Prices
Dropping
12% YOY



Power Efficiency
Improving
~20% YOY



LED Share
of Fixtures in
Offices Will Grow
to >50% by 2020

More Building Services Are Moving to IP Networks

Digital Ceiling Experience: Corporate Workplace

**Enhance
User
Experience**

**Lower
Total Costs**

**Enable
Business
Analytics**

Bright, Productive Workplace

Enhance
User
Experience



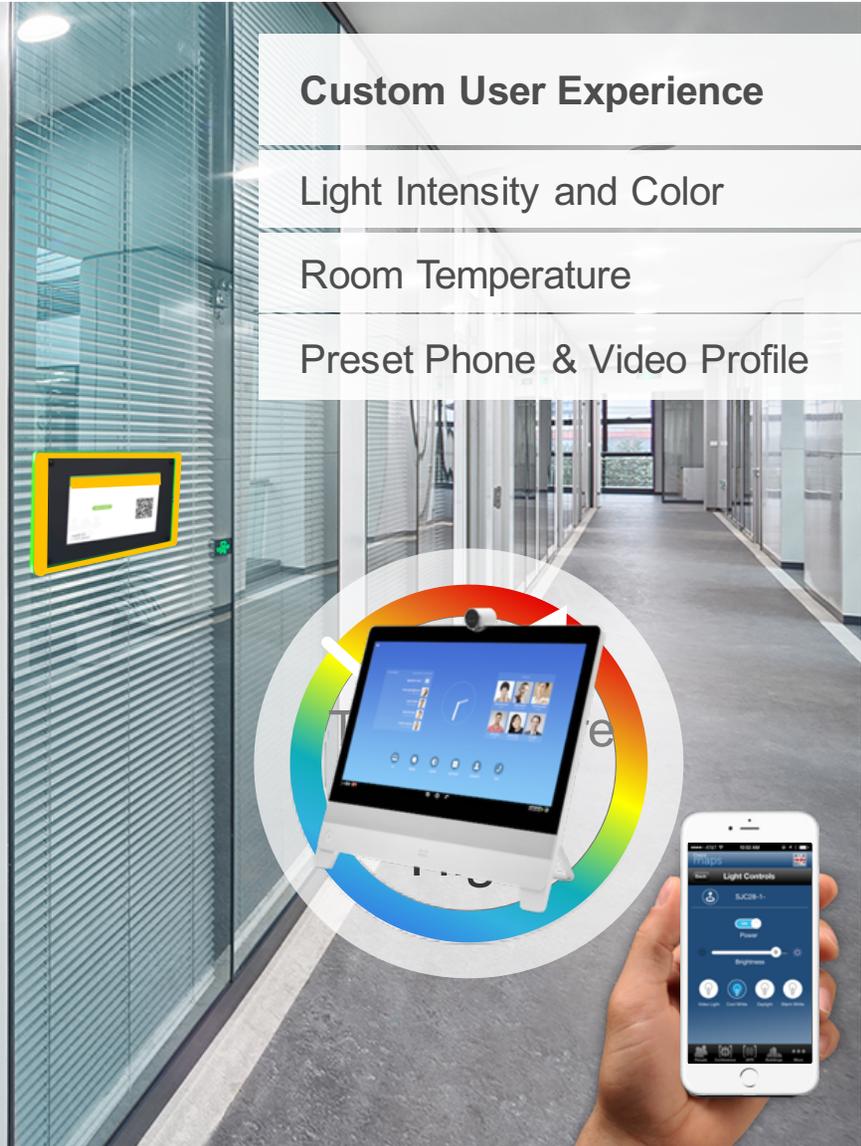
Adapt Environment to
Personal Preferences

Custom User Experience

Light Intensity and Color

Room Temperature

Preset Phone & Video Profile



Lower
Costs



Harvest Daylight

Granular, Fixture-level
Visibility and Control

Centrally Manage Lights Via
the Network

>50% More Energy Saving
Over Traditional Methods



Save Energy, Lower Costs

**Enable
Business
Analytics**



Analyze Traffic Patterns

Reallocate Space

Improve Security

**Workspace Optimization with
Presence Sensors**



Cisco Digital Ceiling Building Blocks

Protocols/APIs

- CoAP
- IP/UDP/TCP/IP
- LLDP
- Open Standards for Maximum Interoperability
- ... and more

Optimized Cisco Switches

- Easy Configuration
- Perpetual PoE
- Cisco UPOE
- Cisco Enterprise Security
- ... and more

Growing Eco-system

Solution being tested to work with leading manufacturers' solutions:

- LED Lights
- Applications
- HVAC
- Security
- Building Control Systems
- Sensors... and more

Validated Architecture

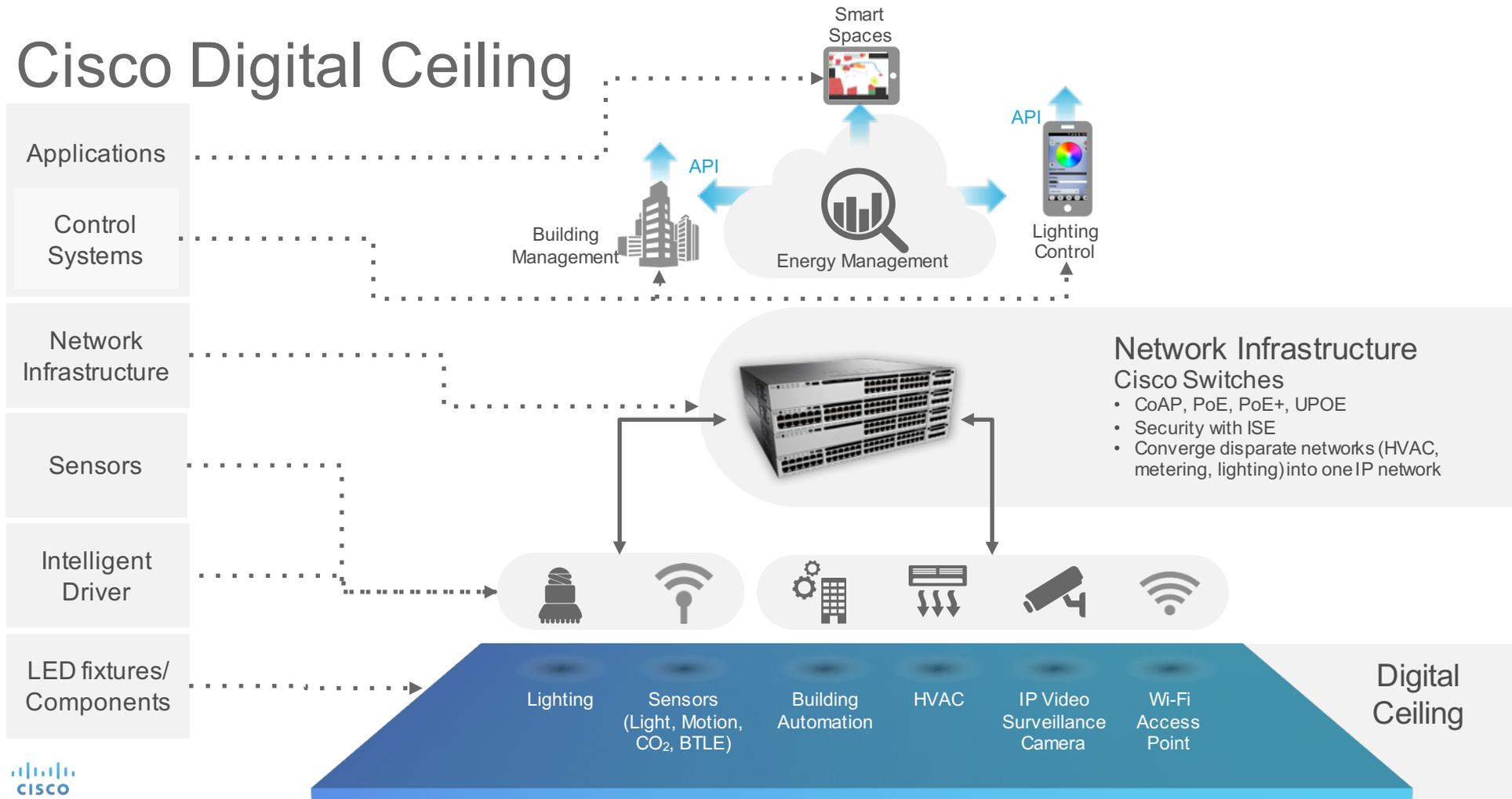
- Supported by Cisco Validated Design

Open Information Model

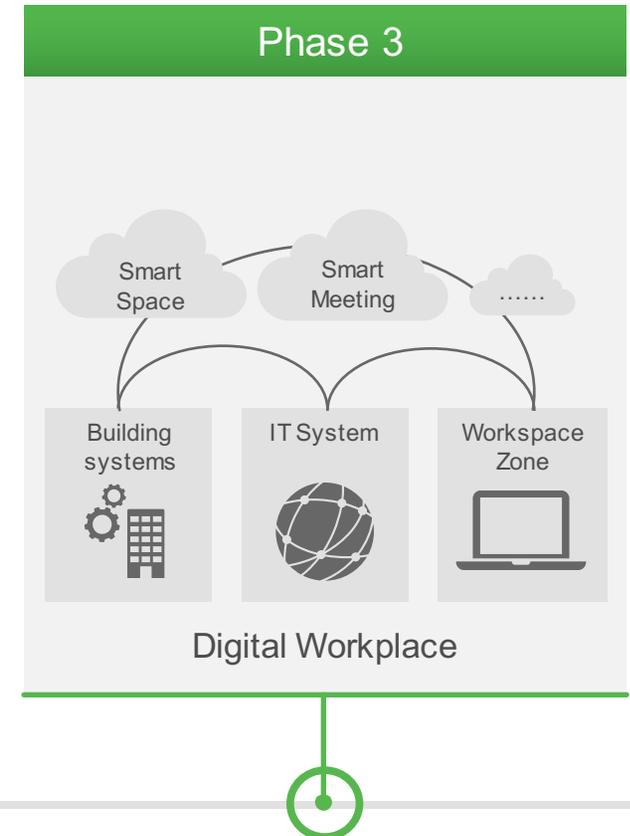
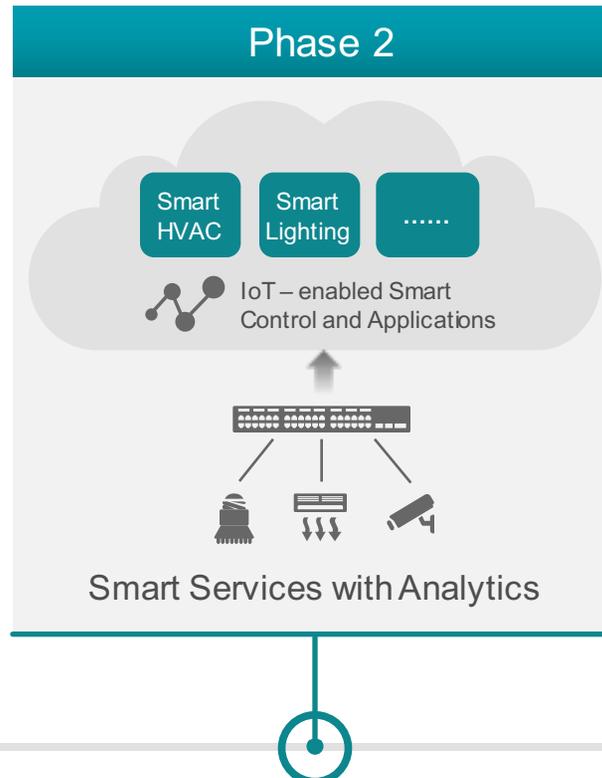
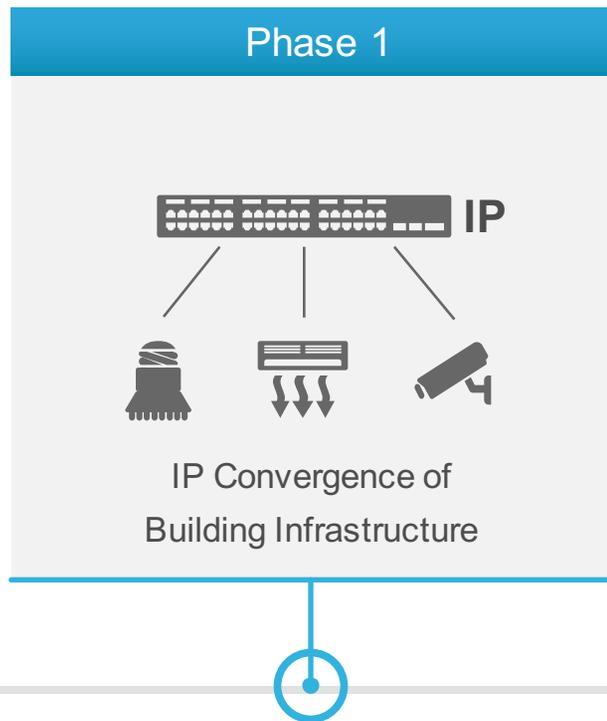
- Establishes a Common Language for Things to Communicate over CoAP



Cisco Digital Ceiling



Common Phases of IoT Journey



Digital Ceiling



Lighting



Building
Automation



Enablers



ISVs

**Building
Systems are
Moving to an
IP Network**

**Enabling New
Use Cases and
Higher Levels of
Efficiency**

Act Now!
Stay ahead
embracing the
new paradigm

Cisco Digital Ceiling:
Smart, Secure, Seamlessly Connected Building Systems

Contact us at digitalceiling@cisco.com or
Visit <http://www.cisco/go/digitalceiling>



CISCO

TOMORROW starts here.

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Questions & Answers...

Thank You

iotchairs@Internet2.edu

CINO@Internet2.edu

@FIoInternet2

@EmilyNInternet2



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