

John Bailey, Washington University in St. Louis Joanna Bersin, Google Doug Burton, Burwood Group Bob Flynn, Indiana University Sara Jeanes, Internet2 Oren Sreebny, Internet2





Agenda

- Welcome
- How GCP's structure differs from other public clouds
- Overview of the NET+ GCP program and its benefits
- Offers, onboarding, choosing a reseller
- How you can participate in the NET+ GCP community of practice
- Q&A





The GCP Virtual Event Series

- General Introduction to NET+ GCP (May 7) 90 minutes
- Managing GCP On Campus (May 14) 60 minutes
- Security in GCP with Andy Chang (May 21) 60 minutes
- Using GCP in Research (May 28) 60 minutes





Logistics

- Participants microphones and video are turned off
- Please submit your questions via the Q&A functionality
 - Questions will be moderated, but we may not have time for all
 - Limited offline follow-up afterwards
- Today's virtual event is being recorded and will be made available on the NET+ GCP Wiki site: https://spaces.internet2.edu/x/MRCJCQ





Thank you to today's virtual event sponsor







John Bailey

Manager of Cloud Services
Washington University in St. Louis

Joanna Bersin

Partner Sales Manager Google

Doug Burton

Executive Director Burwood Group

Bob Flynn

Manager of Cloud Technology Support Indiana University

Sara Jeanes

NET+ Program Manager Internet2

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Consultant, Internet2 Cloud Programs Internet2





SPEAKERS

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Will The Park

	GCP	AWS	Azure	
Compute	Compute Instances	EC2 Instances	Azure Virtual Machines	
Storage	Cloud Storage, Persistent Disks	S3, Glacier	Storage Accounts, Blob Storage, Disk Storage	
Network	VPC VPC		VNET	
Database	Cloud SQL	Aurora, DynamoDB, RDS	Azure SQL, Cosmos DB, SQL Server on Virtual Machines	
Container Orchestration	Google Kubernetes Engine (GKE)	Elastic Kubernetes Service (EKS)	Azure Kubernetes Service (AKS.)	
App Hosting	Cloud Functions	Cloud Functions	Functions, Logic Apps	
Common VDC Boundary	GCP Project	AWS Account	Azure Subscription	



Storage Differentiators

- Block storage for VMs:
 - More flexible in size
 - Simpler to achieve high iOPS on small or large disks
 - Up to 64TB/disk
- Object storage:
 - Classes are unique, but more closely follow AWS than Azure

Storage ClassName for APIs and gsutilMinimum storage durationStandard StorageSTANDARDNoneNearline StorageNEARLINE30 daysColdline StorageCOLDLINE90 daysArchive StorageARCHIVE365 days			
Storage Nearline Storage Coldline COLDLINE 90 days Storage Archive ARCHIVE 365 days	Storage Class		
Storage Coldline COLDLINE 90 days Storage Archive ARCHIVE 365 days	3.00.00.0	STANDARD	None
Storage Archive ARCHIVE 365 days		NEARLINE	30 days
		COLDLINE	90 days
		ARCHIVE	365 days



Compute Differentiators

- Custom VM sizes let you tailor your compute spend:
 - Example: No need to have extra CPU cores if you need a lot of RAM
- Multiple GPU instances can be linked to a small VM:
 - Example: Allows focused spending on expensive GPUs without an expensive VM
 - Ideal for some research workloads



Getty Images



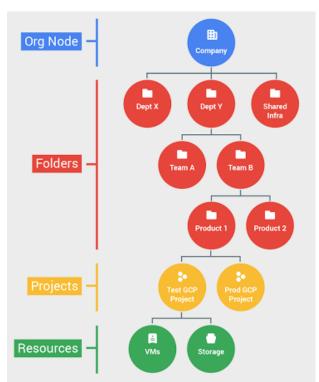
Platform Management Terminology Comparison

	GCP	AWS	Azure	
Enterprise Environment	Organization	Organization	Enrollment	
Organizational Container	Folders	Organizational Units	Management Groups	
Customer Environment	Projects	Accounts	Subscriptions	
Services	Resources	Resources	Resources	
Resource Factory	Deployment Manager	CloudFormation Templates	Azure Resource Manager + Blueprints	
Policy Container	Folders	Organizational Units	Management Groups	
Policy Mechanism	Organizational Policies	Service Control Policies	Policies	
Project Segmentation	(Tagging)	Tagging	Resource Groups	
Default Billing Endpoint	Billing ID	Account	Enrollment	



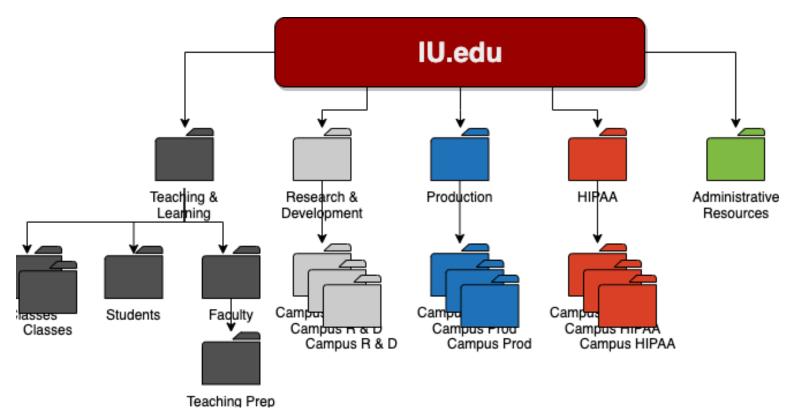
GCP Anatomy

- All resources in GCP your storage, database, VMs, etc. – are contained in a project.
- Projects can be organized in *folders*.
- Folders are contained under your *organizational node*.
- Your G Suite domain creates the GCP organizational node.





Sample Campus Architecture



G-Suite vs. Google Cloud Identity

- Non-G-Suite schools must choose a path:
- G-Suite:
 - Activate only GCP and Identity
 - Allows rapid provisioning of other G-Suite services down the road
- Google Cloud Identity:
 - Provides only IAM functions
 - Draws a harder line for G-Suite



Getty Images



Other Notable Characteristics of GCP - I

IAM

- G Suite is most common. G Suite admin is über your überadmin.
- Google Groups can/should be leveraged in GCP for permission assignment.
- Permissions are granted through roles (primitive, predefined, curated and custom)
- Permissions waterfall through the Org



Charley Gallay/Getty Images for NAACP



Other Notable Characteristics of GCP - II

The Benjamins

- Billing IDs are a user's GCP 'line of credit'
- Unlike in AWS, billing is separate from projects. A single billing ID can be used for multiple projects. A user can have multiple billing IDs.
- Google is generous with both teaching and research credits.



Getty Images by way of The Motley Fool



Other Notable Characteristics of GCP - III

Supporting Roles

- Development and Production roles give interactive support
- Standard support plans are Orgwide.
- Premier support available but designed more for large businesses



Probably Getty Images by way of Hollywoodnews.com

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Benefits of the NET+ GCP Program

- Five percent discount for Internet2 higher education members regardless of initial spending levels (higher discounts available with commitments)
- Waivers for data egress fees
- Orbitera cloud billing reporting and analytics
- Pre-negotiated, custom contract with Internet2 member institutions
- BAA Acknowledgement
- Additional special offers
- Multiple resellers allow for competitive RFP





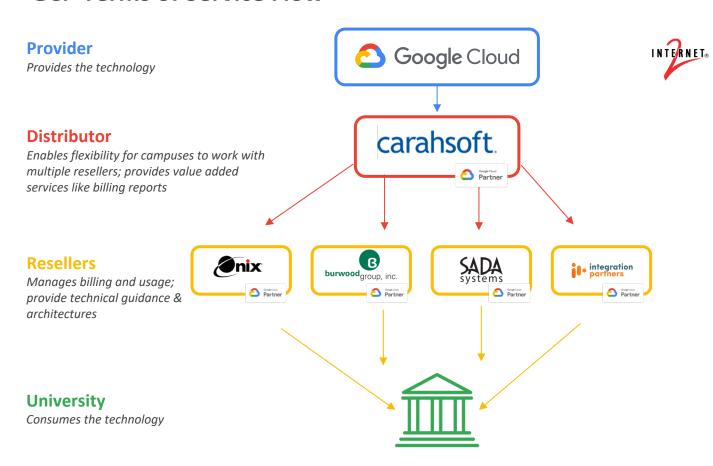
Custom Contract Terms

- FERPA protection Google acts as a "school official"
- School protected from actions of students ("non-ES users")
- Google has higher aggregate liability cap
- Individual employees ("ES users") are protected
- Google will reimburse out of pocket costs for data incidents not caused by customer





GCP Terms of Service Flow



Context:

Favorable EDU terms were pre-negotiated between 4 universities (Service Validation Committee) & Google, and then flowed down

The I2 favorable terms flow down through Carahsoft via each reseller.

The terms are signed between the customer and the reseller, through the Reseller Service Order.

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NET+ Google Cloud Platform

Free GCP Benefits for Internet2 Members

Better Pricing:

5% discount Egress Waiver

Contract Features:

Pre-negotiated terms
HIPPA BAA Available
Accessibility working group commitments

Onboarding Package:

On-site training & comprehensive onboarding package GCP support credits

Research consultation

Learn More:

See Our Blog



Internet2 Offers

Google is invested in enabling our Internet2 community!

- Full package valued at over \$40,000 in investment from Google
- Eligible schools must have signed the Internet2
 NET+ GCP contract
- Limited funding While supplies last

All customers receive both:

Offer 1 - Comprehensive GCP Training
Offer 2 - Role-Based Support & Services for GCP

Customers then choose between:

Offer 3 - Comprehensive GCP Partner Onboarding

Offer 4 - Research Support for GCP



Internet2 Offers: Get started with GCP

All customers receive offers 1 and 2, plus choose between offers 3 or 4



1 - Comprehensive GCP Training

Full day trainings including presentations, demonstrations, & hands-on labs.

- Google Cloud Fundamentals
- Google Cloud Big Data & Machine Learning



3 - Comprehensive GCP Partner Onboarding

One week of hands-on guidance from onboarding partner of your choosing to get started on the recommended scope of deliverables.





2 - Role-Based Support & Services for GCP

Receive GCP credits back for equivalent value of up to 2 users' 6-month role-based support costs.

Up to \$250/month value

Offer applies to Development or Production level role-based support Enterprise support is not eligible



4 - Researcher Support for GCP

40 hrs. of research consultation Access technical SMEs through a certified Google partner Apply for \$5,000+ in available research credits

Internet2 Offer 3 - Comprehensive GCP Partner Onboarding

Recommended Scope of Deliverables

Cloud Discovery (Architecture Review)	Directory Synchronization	Organization Set-Up	Access Management (IAM)	Security	Cloud Networking Design	Billing Design & Implementation for I2
Understand current cloud deployment(s)	Identify SSO requirements	Define organization administrators & groups w/ Central IT	Create Folders	Enable Cloud Security Command Center & relevant integrations	Are there Hybrid Cloud Networking requirements? (Avoid Overlaps)	Workshops
	Determine if Cloud Identity is needed	Create or re-use org administrator group for assigning roles	Work w/ Central IT to define folder admins & groups	Configure StackDriver log forwarding for SIEM	Discovery	Implementation (Creating billing accts, quota planning, alerts, etc.)
	Identify users & groups to be synced	Review organizational policy constraints w/ Central IT	Create groups & roles for folder admins	Review CSCC findings	Design & Recommendations	
	Develop on-prem directory sync methodology	Apply organizational policy constraints	Apply roles to folders	Recommend & implement changes as appropriate		
	Implement on-prem directory sync methodology	RBS admin/user onboard for support ticketing (\$500/mo. credits)				

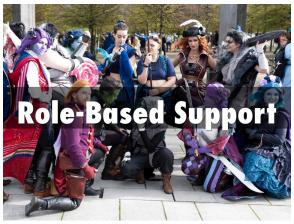


Sync POSIX Fields into Directory (if needed)



IU Experience with NET+GCP Offers









WashU Experience with NET+GCP Offers









GCP Reseller for Higher Education

Doug Burton, Burwood Group Executive Director

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Onboarding

- Organization Setup
- Identity Management Integration
- First Projects Enablement

Burwood Group's Cloud Enablement Framework

Cost and security are the most common reasons cloud transformation efforts get stalled. Our Cloud Enablement Framework ensures that Governance, Automation, Cost Management, and Security are built into your program from day one.

Cloud Orchestration

Governance

- Policy Management
- · Account Controls
- Naming Standards

Automation

- DevOps Tool Chains
- Infrastructure Deployment
- Config Management

Cost Management

- Forecasting
- Cost Optimization
- Charge / Show Back
- VM Right Sizing

Security

- Governance, Risk, Compliance
- Vulnerability Management
- Identity Management
- Network Control

Cloud Migration

DISCOVERY

PLANNING

MIGRATION SPRINTS

OPERATIONALIZE

Organization Enablement

Onboarding Checklist

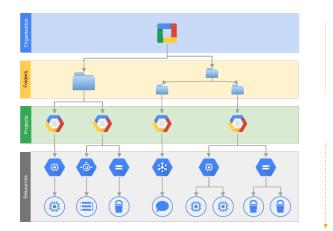


- Billing Account Setup
- Organizations, Folders, Project Setup
- □ Identity Integration
- □ Role Creation & Mapping to GCP Groups
- Networking and Security
- Logging & Monitoring
- Project Standards
- □ Project Automation (optional)
- Legacy cleanup approach (if applicable)
- □ Invoicing & charge-backs / show-backs



Onboarding Detail

- Billing Account Setup
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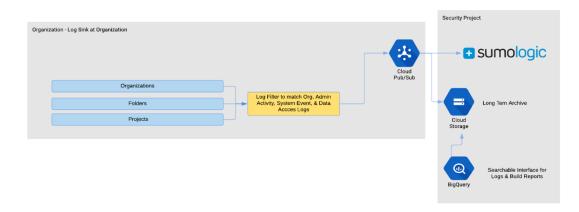




Onboarding Detail

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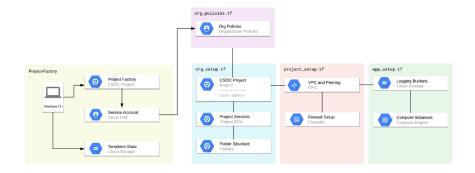


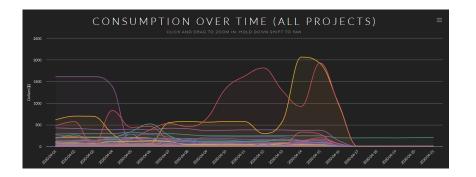




Onboarding Detail

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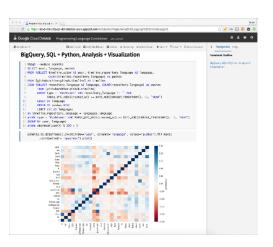




After Onboarding: What's Next?

- DevOps
- Automation
- ResearcherAssistance, HPC
- Student Enablement (Jupyter Hub, etc)
- Analytics





DevOps

- Infrastructure Modernization
- Software Delivery Modernization
- Application Modernization



Data Intelligence

- Data
 Warehouse
- Data Pipelines
- Analytics and Reporting
- Predictive Analytics

DevSecOps

- Policy as Code
- Container Security
- · Secure SDLC



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Please tell us how we did today!

- Take our survey:
 - https://bit.ly/l2IntroGCP





One last special thank you to today's virtual event sponsor







Resources

- Internet2 NET+ GCP Wiki space https://spaces.internet2.edu/x/MRCJCQ
- NET+ GCP email and Slack email netplus@internet2.edu
- Cloud Community Conversation https://tinyurl.com/cccg-resources
- Burwood Group https://www.burwood.com/
- Google Cloud for Higher Education https://edu.google.com/programs/
- Indiana University GCP Configuration whitepaper -https://iu.box.com/s/5h6zj9l5dawie8crigc8m1v647kksw20



Want to follow up with one of our speakers?

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